

SIXT ride

With SIXT ride, your customers can travel from A to B easily. Whether it's to the airport, train station or hotel, whether in Berlin, Madrid or New York - SIXT ride is as flexible as a taxi and offers a high level of comfort at fixed prizes.

SIXT ride

You're not registered for SIXT ride yet? Then visit <https://sixt.secure.force.com/SixtrideTravelAgencies/>

ADVANTAGES FOR YOUR CUSTOMERS



Premium vehicles and excellent service



Transparency through fixed prizes



Cashless payment



Available in more than 250 cities worldwide



Free cancellation until up to 1 hour before the trip starts



No tips, no language barriers when traveling



Well trained and licensed drivers



Only need to book 1 hour in advance

ADVANTAGES FOR YOUR TRAVEL AGENCY

Simple booking via Amadeus Transfers or www.sixt.com/ride/travel-agency/

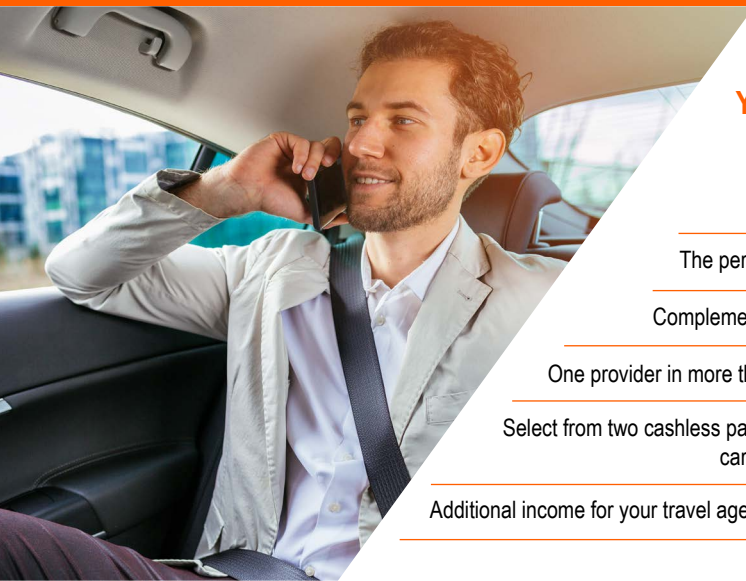
The perfect vehicle class for every requirement

Complements your offer with an additional service

One provider in more than 60 countries & 250 cities worldwide

Select from two cashless payment options via the customer's credit card or monthly billing to the travel agency

Additional income for your travel agency with 10 % commission per booking



VEHICLE CATEGORIES & USAGE EXAMPLES

SIXT ride

SIXT ride is a service that you can offer your customers for any trip in order to supplement their journey with an additional service. SIXT ride has a vehicle category for every occasion and every budget.

Available in, for example,

Atlanta
Barcelona
Berlin
Brussels
Chicago
Dubai
Frankfurt
Istanbul
London
Los Angeles
Milan
Marseilles
New York
Prague
Seattle
Singapore
Tokyo



RIDE

Your customer has to catch an early flight and you'd like to make the ride to the airport as enjoyable as possible? SIXT ride is a comfortable transfer solution, which allows the customer to lean back and enjoy the ride.



RIDE XL

Is your customer traveling with a group and looking for an affordable hotel transfer? SIXT ride also offers standard and business vans with space for up to 7 people. The advantage: Your customer doesn't need to look for a taxi on his own.



FIRST

Your customer has special requirements and is looking for a high-quality transfer option? A professional chauffeur service by SIXT ride, with premium limousines and excellent service, is guaranteed to meet their expectations.

CONVERSATION STARTERS AND SALES ARGUMENTS

It's not always easy convincing customers to purchase additional services. To give you an idea about how to start a conversation, we have included a few possible lines of argument:

"Have you already thought about how you'll get to the airport on your day of departure? I can book a SIXT ride transfer for you."

"For the drive from the airport to the hotel, I can recommend SIXT ride. I can book the service in advance, so that you don't have to worry about anything when you arrive at your destination."

“I prefer to use a taxi/public transport”

Possible answers - be persuasive but not pushy:

- SIXT ride is not necessarily more expensive than a taxi, and offers you more comfort.
- Particularly if you have a lot of luggage, SIXT ride is a comfortable alternative to the bus/train.
- Taxi prices overseas can often be unclear. With SIXT ride, you already know how much you'll pay when making the booking. Additionally, there are no annoying language barriers or tips, because the driver already knows the trip details and payment is handled by SIXT ride.

YOUR SIXT CONTACTS

SIXT travel agency help desk: ride-travelagency@sixt.com
SIXT ride customer service: ride@sixt.com
For local hotlines visit sixt.com/infopoint > Contacts

Booking via www.sixt.com/ride/travel-agency/
or via Amadeus Transfers
More info at www.sixt.com/infopoint