



Sixt holiday

(The real all-round carefree package)

Why our exclusive travel agency prepaid product Sixt holiday¹⁾ is the best choice and has more to offer than comparable products:

SIXT HOLIDAY PACKAGE:

- ✓ Unlimited mileage
- ✓ Comprehensive liability protection and theft coverage with zero excess
- ✓ Glass and tire protection
- ✓ High liability coverage sum in the event of damage
- ✓ Rebooking free of charge
- ✓ Premium location fees and local taxes
- ✓ 24/7 emergency hotline
- ✓ Payment via invoice to your travel agency possible
- ✓ No extra fees for payment with the customer's credit card

ADDITIONAL SERVICES WHICH ARE ALSO INCLUDED IN THE SIXT HOLIDAY PACKAGE:

- ✓ Free cancellation until pick-up
- ✓ Additional driver free of charge
- ✓ Simple fuel arrangement: pick up full, return full
- ✓ No advance payment in case of damages
- ✓ Tires suitable for winter if required by law
- ✓ Premium fleet: vehicles max. one year old or 25,000 km mileage
- ✓ Quick check-in for faster vehicle pick-up
- ✓ All vehicles equipped with air condition
- ✓ Premium product and service thanks to direct contact with the rental car provider

... and many more directly bookable services like GPS, delivery/collection!

¹⁾ Valid for Sixt holiday all-inclusive countries.
A list of all countries can be found in the Sixt agency login/ Sixt InfoPoint



Sixt Cheat Sheet

(Hints and tips selling a Sixt rental car)

By selling a holiday rental car from Sixt you are not only offering your customers a special service, but you can also generate significant additional revenues. Please find below hints and tips that make it easier for you to sell the product Sixt holiday.

ASKING OPEN QUESTIONS – LEARNING MORE ABOUT YOUR CUSTOMERS' NEEDS

- Have you thought about renting a car during your holiday? I have a really good offer from Sixt holiday for you, which is exclusively available here in your travel agency ...
- For your journey to ... I recommend a Sixt holiday rental car instead of a bus transfer. This way you are flexible, independent and your trip starts hassle-free and comfortable ...
- Would you like to explore your destination and visit remote places? If you like being flexible and independent I recommend a Sixt holiday rental ...
- Are you travelling with children / with a lot of luggage? Then I suggest to rent a Sixt holiday car to make your trip as hassle-free as possible. This way you do not have to wait for buses etc.

SOME ARGUMENTS IN FAVOUR – CONVINCING AND UNOBTRUSIVE

- Objection: "I am sure to get a cheaper rental car at my destination."
- Possible answers:
 - Providers on-site will often end up charging you more for hidden extras, for example insurance or fuel.
 - Advance bookings of Sixt holiday allow your travel agent to explain the product in your mother tongue.
 - With Sixt holiday you receive outstanding service and a premium vehicle for a fixed and transparent price – without unpleasant surprises.
 - In seasons with high demand, providers will also charge higher prices and in the worst case they are sold out with no notification, leaving you without a rental for your vacation.
 - Unlike other providers, Sixt holiday offers a 24/7 emergency hotline with English speaking staff.